

Message Text

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PAGE 01 PARIS 20084 041641Z

44

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 070302

R 041459Z AUG 75
FM AMEMBASSY PARIS
TO USDOC WASHDC
INFO SECSTATE WASHDC 1901

UNCLAS PARIS 20084

USDOC

E.O. 11652: N/A

TAGS: BBSR FR

SUBJECT: RESEARCH ON FRENCH MARKET FOR LABORATORY
INSTRUMENTS BY PLUS CONSULTANTS - REVISED

REF: (A) USDOC 11157; (B) PARIS 170821; (C) PARIS 15849;
(D) USDOC 5052

1. POST DISCUSSED CONTENTS REF. (A) WITH PLUS-CONSULTANTS
(PC). PC PRESENTLY PREPARING DETAILED REPLY TO POINTS
RAISED REFTEL AND WILLING PROVIDE ALL ADDITIONAL INFO
REQUIRED TO EXTENT STATISTICS ARE AVAILABLE.

2. ACCORDING PC, DATA CALLED FOR IN TABLE 7 ARE NOT
AVAILABLE FROM ANY SOURCE. SOME ADDITIONAL DATA MAY BE
FURNISHED ON TABLE 4. REFTEL STATES IF THESE DATA ARE
NOT FURNISHED WITHIN 4 TO 6 WEEKS, CONTRACT SHOULD BE
TERMINATED. CONTRACTOR IS QUITE UPSET TO HAVE CONTRACT
TERMINATED FOR INABILITY TO PROVIDE INFORMATION WHICH
HE CLAIMS IS UNOBTAINABLE.

3. EMBASSY CONTACTED THREE MAJOR TRADE ASSOCIATIONS TO
CHECK PC STATEMENT. ALL THREE STATED NO FIGURES AVAIL-
ABLE ON NUMBER OF LABORATORIES AND TOTAL EXPENDITURES
CALLED FOR IN TABLE 7. ADDITIONAL ESTIMATES MAY BE
AVAILABLE TABLE 4 THROUGH DETAILED REVIEW FRENCH CUSTOM
STATISTICS.

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4. REQUEST COMMERCE GUIDANCE ON FURTHER INSTRUCTIONS TO

PC. EMBASSY WOULD CONCUR WITH PC THAT CONTRACT SHOULD NOT BE TERMINATED PER PARA 2. WE RECOMMEND GIVING PC CHANCE TO REVISE ALL DEFICIENCIES TO EXTENT FEASIBLE WITH UNDERSTANDING THAT FULL PAYMENT WILL BE AWARDED IF WORK PERFORMED SATISFACTORILY. HOWEVER, EMBASSY DOES NOT WISH TO ENCOURAGE PC TO REPLY TO ALL DEFICIENCIES IF CONTRACT TO BE TERMINATED IN ANY CASE.

5. IF COMMERCE CONCURS WITH EMBASSY RECOMMENDATION, COMMERCE REQUESTED TO CABLE OTHER DEFICIENCIES IN STUDY FOR PC'S REPLY.

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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